



# New Wonders of the Airport World

Trinity Forum

November 2022



OUR PROMOTER

# Zurich Airport Ltd

## **Public Company**

Canton of Zurich 33.3%  
City of Zurich 5%  
Publicly Traded 61.7%  
No government subsidies

## **72 Years of Experience**

Operating Zurich Airport since 1948

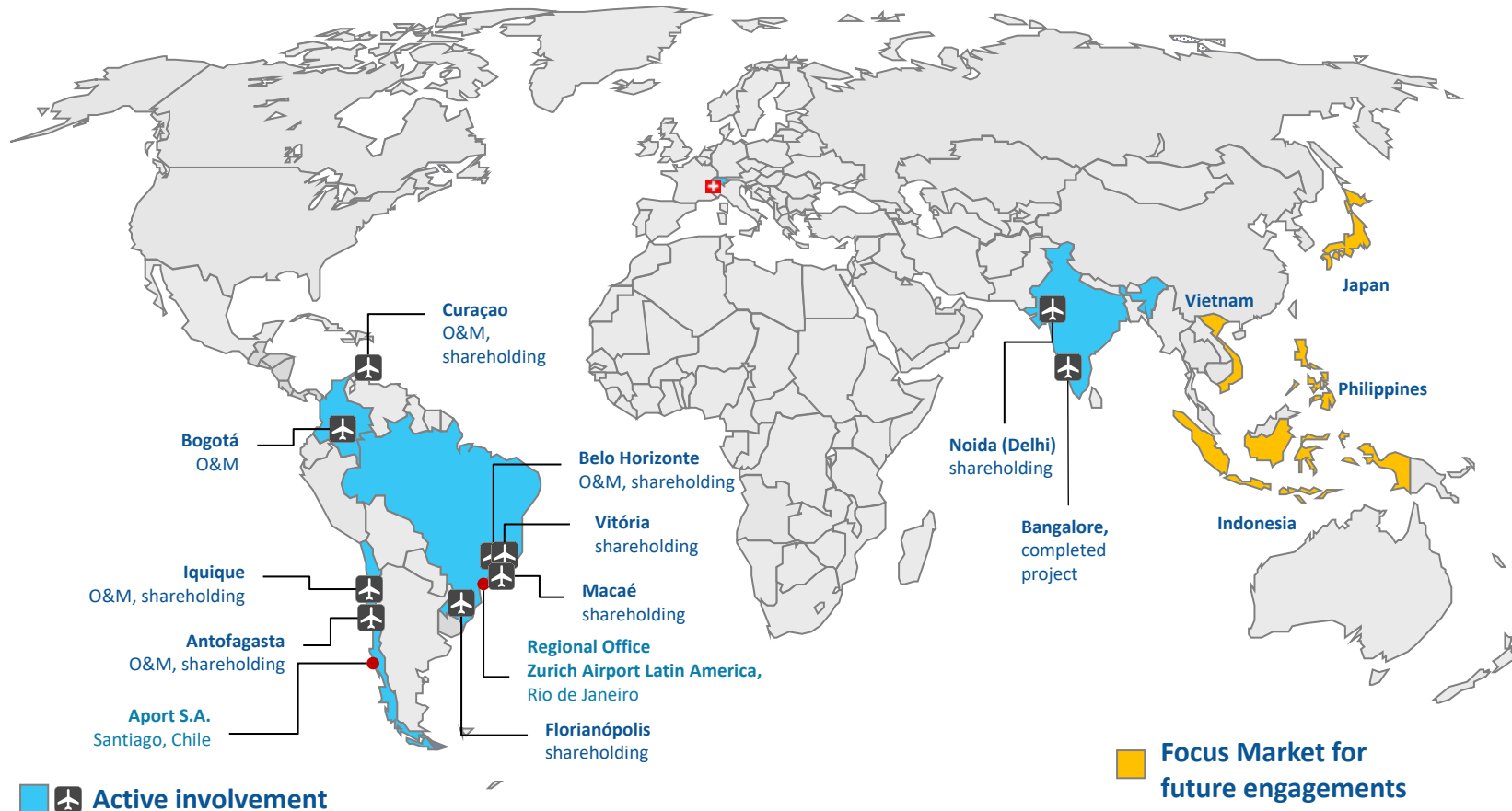
## **Successful Business**

CHF 1.2 billion turnover \*  
CHF 309.1 million earnings  
1700 employees  
CHF 4.59 billion balance sheet total

\* 2019 figures

# Zurich Airport's international engagements

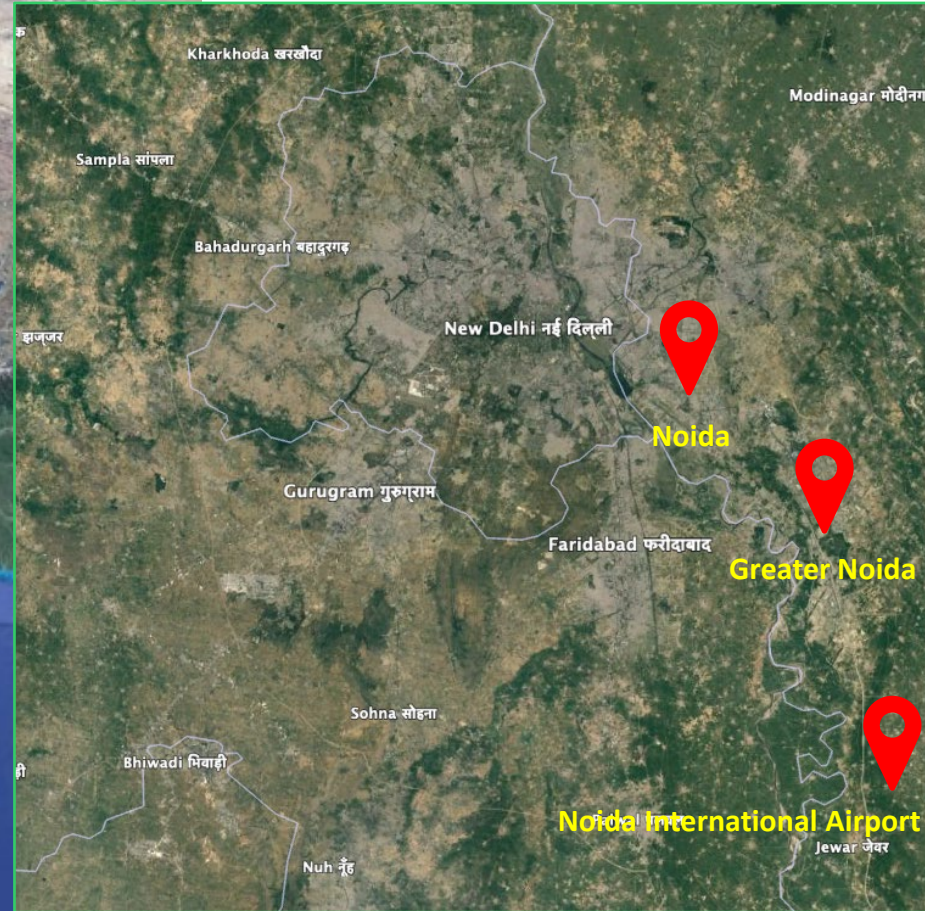
We successfully leverage our partners' know-how with our own best-practice experience for mutual value creation





• Noida International Airport

National Capital Region



Kharkhoda खर्खोटा

Modinagar मोदीनगर

Sampla सांपला

Bahadurgarh बहादुरगढ़

New Delhi नई दिल्ली

Noida

Gurugram गुरुग्राम

Faridabad फरीदाबाद

Greater Noida

Sohna सोहना

Bhiwadi भिवाड़ी

Noida International Airport

Nuh नूह

Jewar जेवर

## India

World's most populous country

World's fifth-largest economy

Second rank among fastest growing major economies 2022

## Noida / Delhi

World's second-largest metropolitan area

Highest per-capita GDP in the state of Uttar Pradesh

# Indian Aviation Soaring To New Heights

## Extraordinary Growth Story

Domestic passenger numbers in India increased by 15.4% annually from 2004 to 2019, an 8.5x increase.

## Strong Demography, Strong Economics

GDP is expected to grow by 7% this year.  
India will overtake China as world's most populous country.

## Low Market Penetration

India averaged 0.13 domestic seats per capita in 2019. China, Russia and Brazil saw four times as much.

## Over 900 Aircraft On Order

Indian airlines own 700 aircraft. Currently, 900 more are on order. Fleet is expected to grow to over 2300 by 2040.

# Noida International Airport

## 40 Year Concession

Winning bidder announced in  
November 2019

**Concession Agreement** signed  
in October 2020

## INR 5700 Cr. Investment

100% subsidiary of **Zurich Airport Ltd**

Over INR 5700 Cr (**USD 760m**)

investment in infrastructure, jobs and  
economic development in Uttar Pradesh

## To Serve 12m Pax in 2024

Capacity for **over 12m annual  
passengers** in 2024.

Expansion to **over 70m annual  
passengers**

## A World Class Airport

Merge **Indian warmth and hospitality**  
with **Swiss efficiency**

India's greenest and most digital airport

# Noida International Airport – Strategic Goals

- To create an attractive alternative for travellers, airlines and air cargo by building a modern, user friendly and efficient airport
- To plan and build an airport which combines Indian culture and hospitality with Swiss technology and efficiency
- To seize the opportunities of digitization to deliver seamless and passenger friendly airport processes and provide the necessary technology platforms for our airlines and business partners
- To become a highly sustainable airport with the goal of achieving net zero emissions status



# On Track to Deliver Noida International Airport in 2024

**Nov 29th, 2019**

Zurich Airport wins bid for new greenfield airport

**March 1st, 2021**

State support agreement signed with UP government

**Aug 10, 2021**

Financial Closure Signed

**Nov 25, 2021**

Foundation stone laying by PM & CM

**August 1st, 2022**

Excavation Started by EPC Contractor

**November 15th, 2023**

Terminal Envelop Completion

**December 28th, 2024**

Commercial Operation Date (COD)

**October 7th, 2020**

YIAPL and NIAL sign concession agreement

**June 4th, 2021**

State Bank of India accords credit sanction for INR 3725 Cr

**Aug 13, 2021**

Master Plan Approval

**Jun 08, 2022**

Signing of EPC Contract with Tata Projects Limited

**January 26th, 2023**

Terminal Detailed Design Completion

**September 29th, 2024**

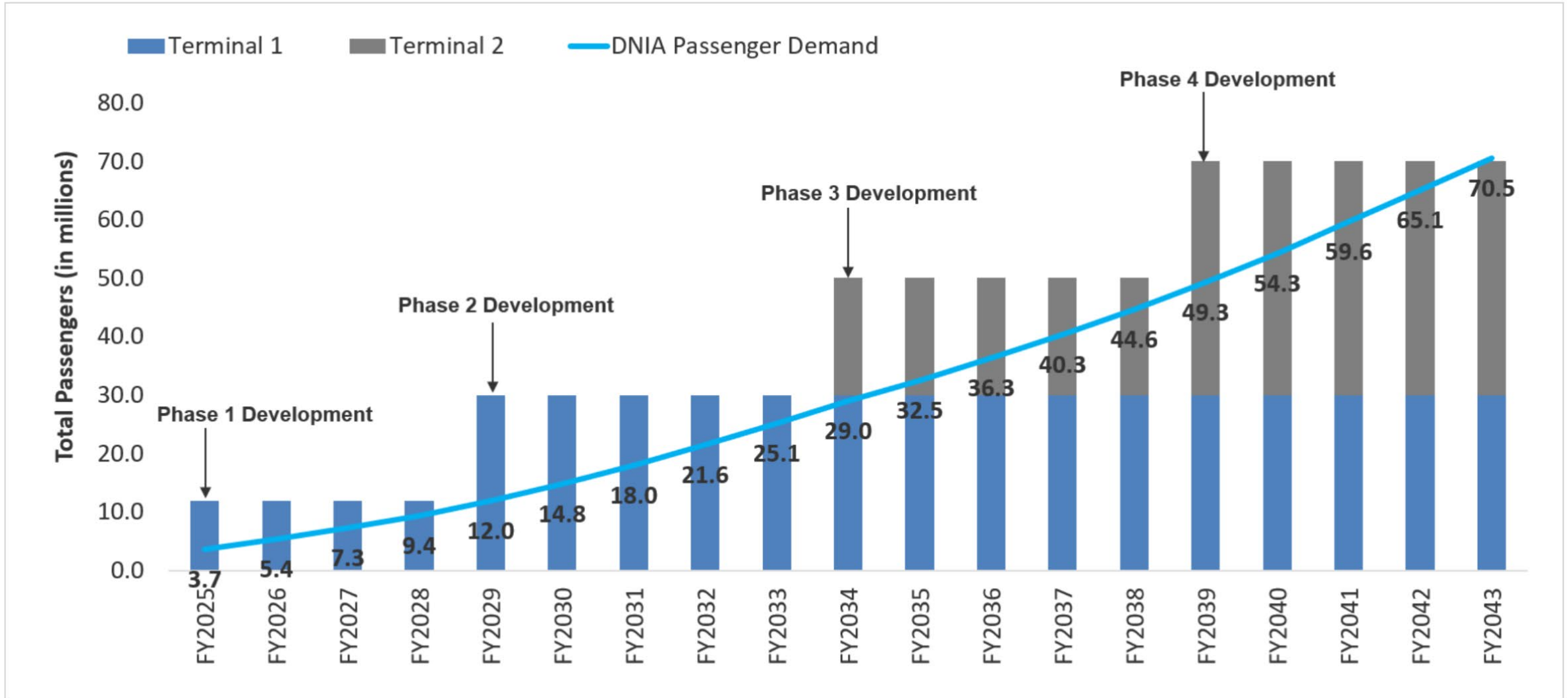
Scheduled Completion Date (SCOD)



# Prime Minister Narendra Modi Unveils Foundation Stone on Nov 25th, 2021



# Traffic Forecast And Terminal Development Strategy











NOIDA INTERNATIONAL AIRPORT

WELCOME TO  
NOIDA INTERNATIONAL AIRPORT

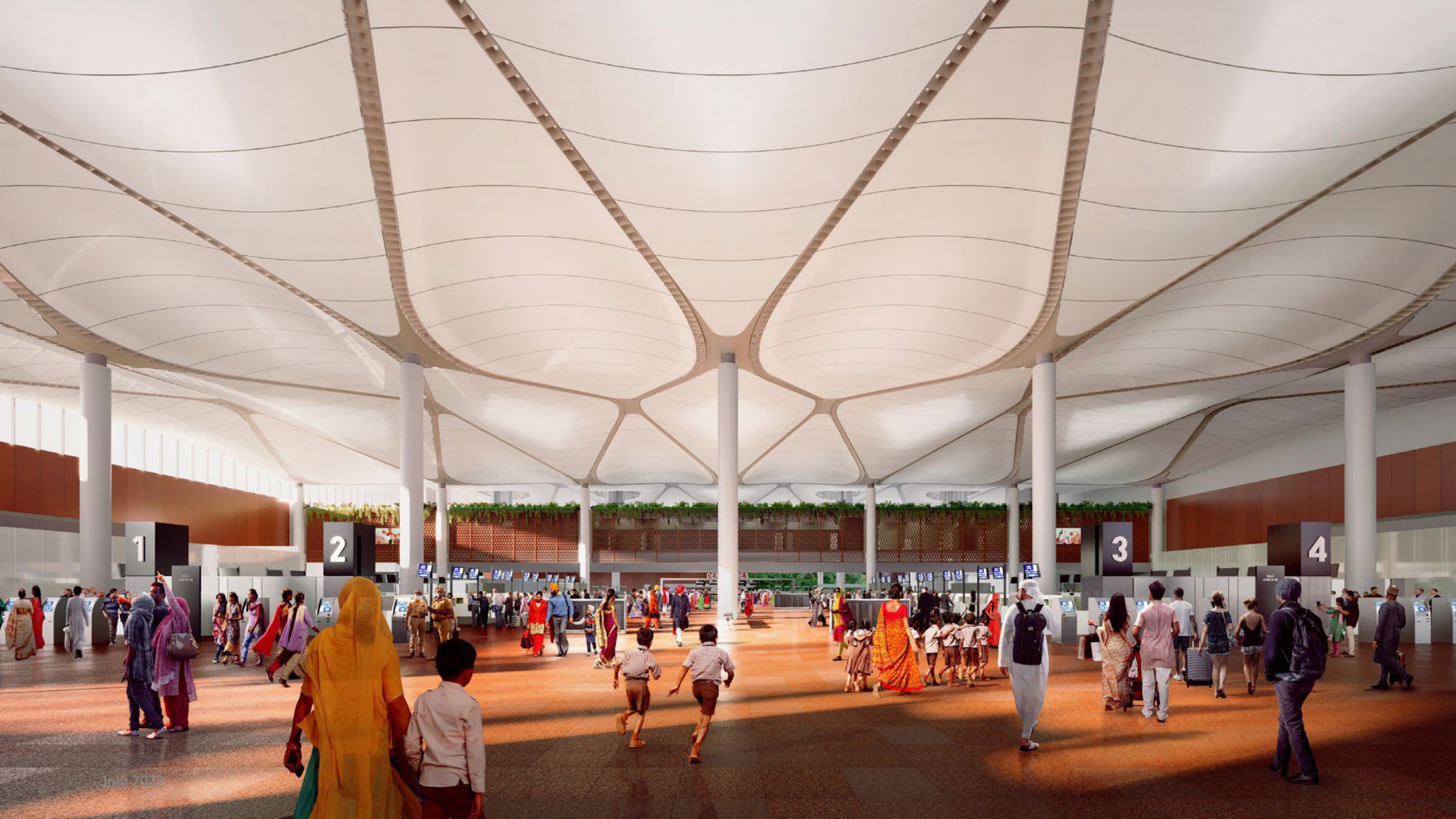
HELP DESK

SELF CHECK-IN

Departures

Departures







BUTIK

VINNCII

THE TRAVEL SHOP

YOUR MOON

GATES A  
GATES B  
GATES C

COFFEE

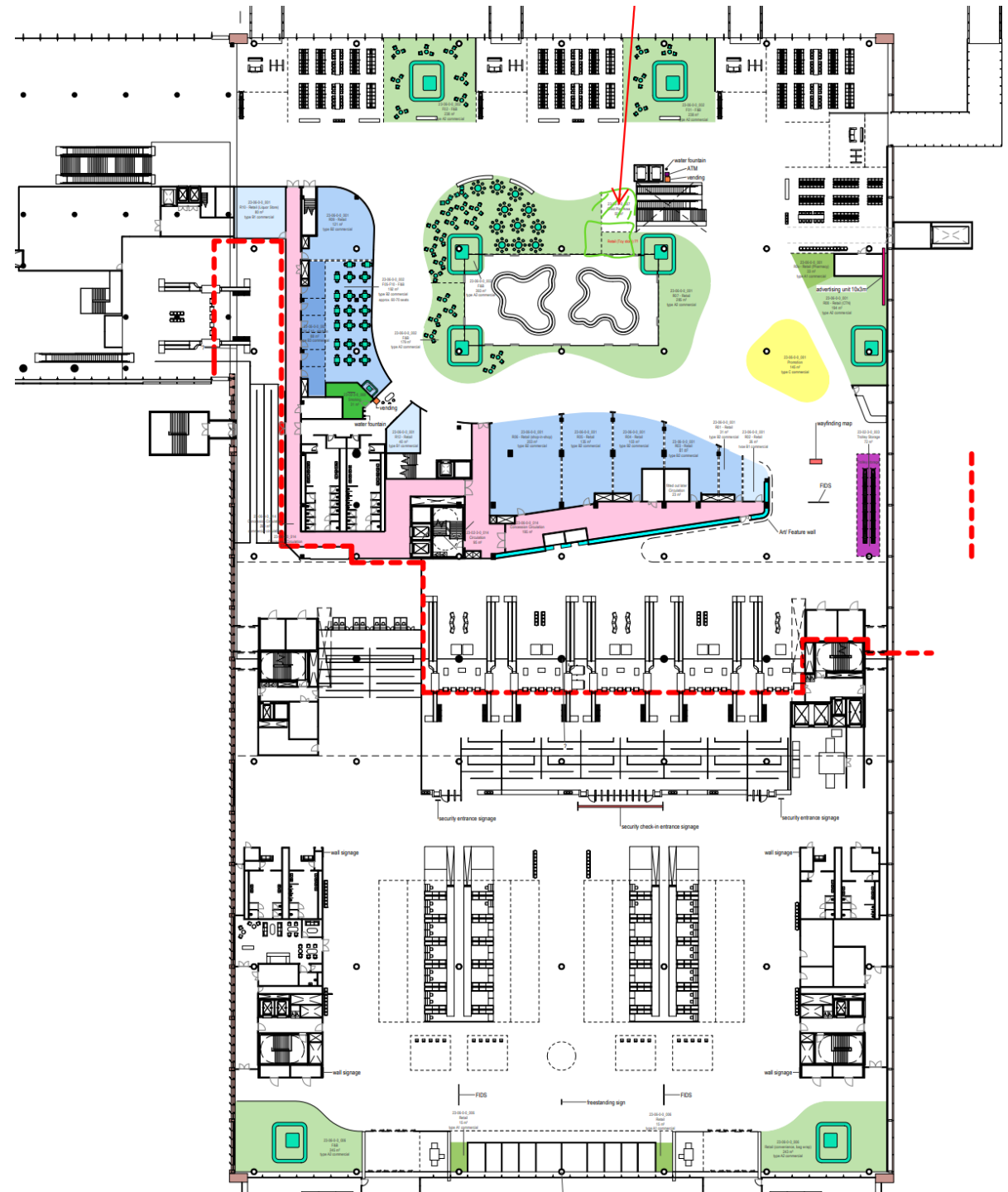
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# Domestic Departures

1985 m2 Retail

1898 m2 F&B



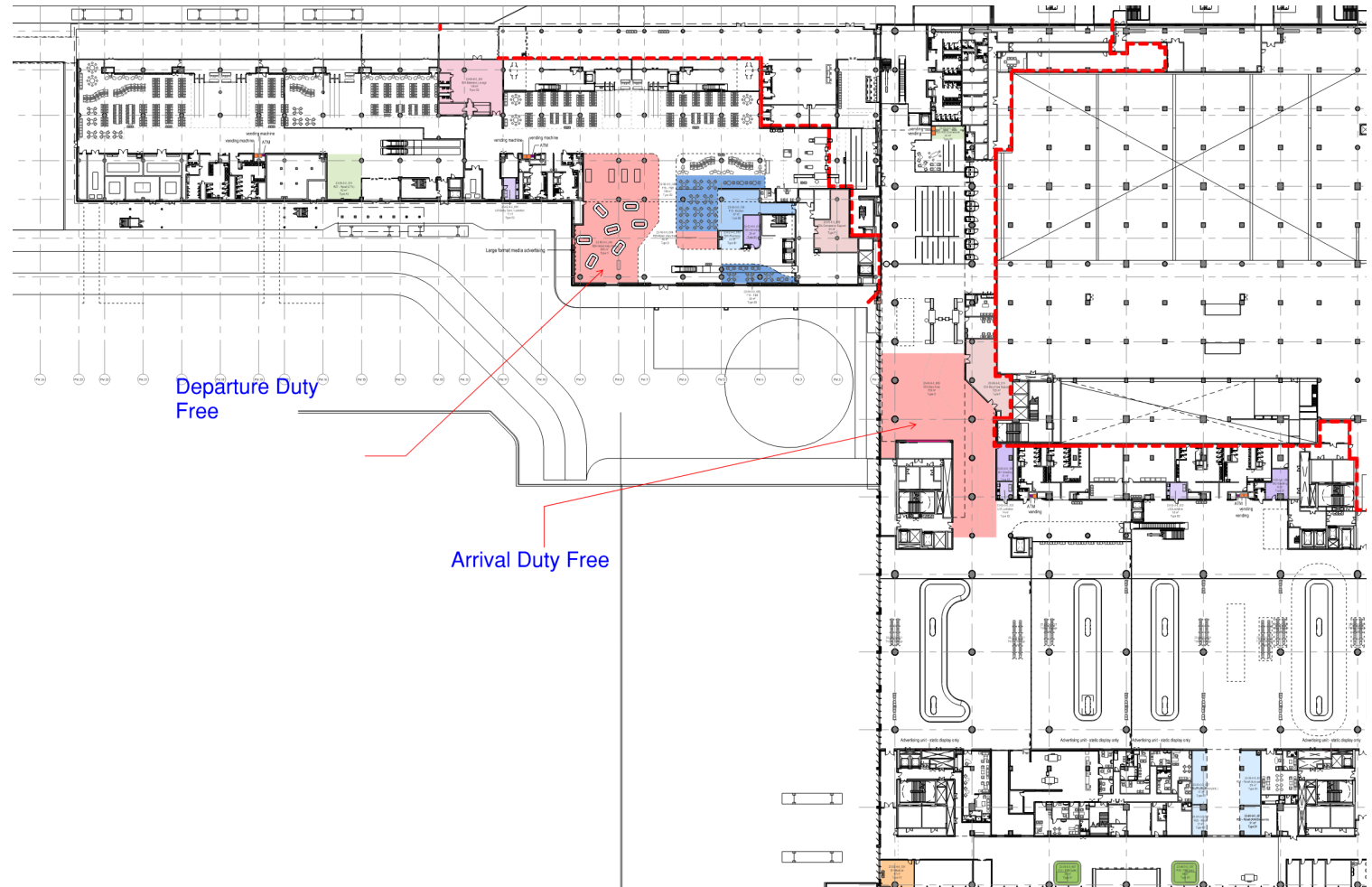
# Terminal Layout – International

515 m2 Duty Free departure

714 m2 Duty Free arrival

86 m2 Retail

276 m2 F&B



# What really matters

01

## Experience

- High quality partner experience
- Enhanced customer experience
- Smooth, uninterrupted processes

**STRATEGIC DIFFERENTIATION**

02

## Efficiency

- Easy, quick, intuitive
- Higher asset utilization
- Streamlining the operational value chain
- Innovation

**PREDICTABLE OPERATIONS**

03

## Earnings

- A digital strategy that can cope with expansion plans
- Robust strategy that is aligned to internal and external changes

**PROXIMITY MARKETING**



Thank You